

Louisiana - Mississippi Christmas Tree Association

Tenth Annual Meeting

September 20 and 21, 1986
Holiday Inn - Holidome
Monroe, Louisiana

1976



1986

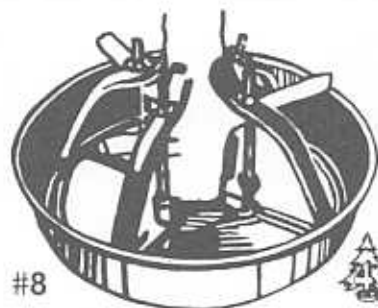
The "No Problem" Christmas Tree Stands

At Gunnard Company we think too much effort goes into selling a fresh Christmas tree to have it dry out and turn brown after a few days in a home. That's why we invented the 4-Brace tree stand. The 4-Brace is designed to keep trees as fresh and green as possible. And if a tree's life can be extended by two to four weeks it reflects on you.

The 4-Brace accommodates any

size tree up to 20 feet, whether it's straight or crooked and without removing any lower branches. The base is a galvanized steel pan holding over two gallons of water, eliminating constant checking.

The Gunnard Company is the world's largest manufacturer of commercial tree stands and makes the best home stand available.



#8



#8 HOME STAND \$12.00

For trees up to 8 ft. Butt to 6"
Standard package of six.
(6lb.) each
(32lb.) 6 pk

#20 LARGE COMMERCIAL STAND \$42.00

For trees up to 20 ft. Butt to 14"
Standard package of two.
(20lb.) each
(39lb.) 2 pk



#20



#12



#12 LARGE HOME STAND \$18.50

For trees up to 12 ft. Butt to 6"
Standard package of three.
(8lb.) each
(24lb.) 3 pk

Robert N. Eddy, Jr.

6813 Oahu Court
Bay St. Louis, MS 39520
Home (601) 255-1857
Farm (601) 736-8669

Gunnard Company


LA-MS ASSOCIATION AFFAIRS AND HISTORY

"Our Tenth Anniversary"

Welcome to the Tenth Annual Meeting of the LA-MS Christmas Tree Association in Monroe, Louisiana. The first annual meeting was held September 17, 1977, in Hattiesburg, Mississippi with approximately 93 people attending. Registration for the Tenth Annual Meeting will be between 250 and 300. Membership has grown from 17 in 1976 to 580 in 1986.

The LA-MS Christmas Tree Association was officially organized as the LA-MS Christmas Tree Growers' Association in early December, 1976, in Jackson, Mississippi from a group of 17 growers. A Mississippi Charter of Incorporation was granted December 16, 1976, and a Louisiana Charter was issued on June 21, 1977. Of the original 18 charter members, 14 are current members. A list of the charter members is printed in this annual meeting program.

The Association has come a long way since its beginning in 1976 thanks to excellent leadership from the presidents, vice-presidents, and boards of directors. The Association is composed of growers, wholesale and retail buyers, equipment and chemical suppliers, and many other associated business people. The word Growers' was removed from the Association name in 1983 by a member referendum to reflect the true status of our membership. We have leaped many of the "growing hurdles" and now are embarking on projects concerned with retail and wholesale marketing of quality trees, tree grades, promoting locally-grown natural trees, and supporting needed research. There is a full-time Business Office and a part-time Executive Secretary to serve member needs and conduct the business affairs of the Association. The Business Office was officially established on July 1, 1981. Resource Consulting International, Ltd. of Starkville, Mississippi, provides office space, equipment, and staff for the operation of the Business Office and is paid on a per-member basis in accordance with the terms of an annual contract.

Our Association has been a member of the National Christmas Tree Association since 1977 and has become very active in NCTA affairs under the leadership of our National Directors. Robert N. (Bob) Eddy, Jr. served as National Director from 1977 through 1985 and Reginald (Reggie) Pulliam took over the reins in 1986. We owe a special thanks to these fellows for representing us at NCTA board meetings in far off places.

As you can see from the proposed 1986 Budget, the Association is a small corporation with limited income and lots of expenses. Your \$20 membership barely pays for the operation of the Business Office and a few member services. Dues were \$10 from 1976 to 1980 and have been \$20 since 1981. If we are to provide more member services, fund needed research, and develop a marketing and promotion program, we must increase our income. The only sources of income are membership dues and profits from seedling sales, annual meetings, and caps and literature sales. We charge \$10 per thousand above actual seedling cost, but it costs about \$4 per thousand to transport the seedlings so we don't realize much profit for marketing promotion. It took 10 years to save enough

money to give \$10,500 to LSU for two research projects. Now, we need \$25,000 to \$50,000 for a small advertising campaign to promote the use of locally grown, natural trees.

There will be a referendum during the business meeting to increase the annual dues from \$20 to \$40 per year. Please consider the types of member services that are needed and vote accordingly.

Again, welcome to the Tenth Annual Meeting. Have a good time and learn something about producing and marketing quality trees. The future of the Southern Christmas tree industry is dependent upon a satisfied customer.

Dr. Robert C. Parker
Executive Secretary

1986 BUDGET

SOURCE OF INCOME/COST	1986 BUDGET
INCOMES:	
Membership Dues (@ \$20)	\$12,000.00
Seedling Sales	35,000.00
Annual Meeting Receipts	9,000.00
Caps, Logos, Tags, Literature	3,500.00
Earned Interest on Savings	1,000.00
TOTAL INCOME	\$60,000.00
COSTS:	
Advertising/Public Relations	\$ 2,500.00
Annual Meeting Expenses	7,500.00
Business Office Contract	6,000.00
Bad Debts and Checks	100.00
Bank Charges	50.00
Mailing Permit	50.00
National Association Dues	45.00
Office Supplies	500.00
Telephone	1,750.00
Printing and Copying	1,500.00
Postage	2,000.00
Director's Meetings	750.00
Seedlings Purchases	28,200.00
Seedling Transportation	3,200.00
Travel - National Director	750.00
- President	750.00
Executive Secretary Expenses	
- Mileage	600.00
- Meals	100.00
- Motel/Hotel	200.00
Bonds and Insurance	650.00
Caps, Tags, and Literature Purchases	3,000.00
Miscellaneous Association Expenses	500.00
Refunds	300.00
TOTAL COST	\$59,495.00
Net Income Over Cost	\$ 505.00

Tenth Annual Meeting LA-MS CHRISTMAS TREE ASSOCIATION

Holiday Inn - Holidome
Monroe, Louisiana
SEPTEMBER 19-21, 1986

FRIDAY, SEPTEMBER 19

- 7:00 p.m. Registration begins and Exhibit Space open for setup
8:00 p.m. Board of Directors Meeting

SATURDAY, SEPTEMBER 20

- 8:00 a.m. Christmas Trees for Contest MUST BE READY FOR JUDGING
Load Buses at Holidome - NO CARS ALLOWED
- 8:30 a.m. Field Sessions at J. D. Antley Farm
Introduction to Farm and Operations - J. D. Antley
- ☆☆☆☆ = Sessions run continuously
★★★★ = Sessions repeated at 9:00, 10:00, and 11:00
Signs will indicate Field Location of All Sessions.
- ★★★★ Tree Planting and Early Cultural Practices
Mr. Mark Elliott and Dr. Robert Parker
- ★★★★ Hand Shearing, Pruning, and Setting Tops
Dr. Alden Main and Mrs. Pat (J. D.) Antley
- ★★★★ Tree Grading and Harvesting
Mr. Clark Gernon, Mr. Leonard Mixon, Mr. Don Kimball
- ★★★★ Soil Analysis and Fertilization
Mr. Ardille Touchet and Mr. Emmett L. Long
- ☆☆☆☆ Herbicide Demonstrations
- ☆☆☆☆ Flocking, Mounting and Retailing Trees
- ☆☆☆☆ Machine Shearing
- ☆☆☆☆ Equipment and Supplies Exhibits
- ☆☆☆☆ Applying Colorants
- 11:30 a.m. Begin Lunch at Farm
- 12:30 p.m. Load Buses for return to Holidome
- 1:00 p.m. Visit Exhibits and Vote on Christmas Trees
- 1:30 p.m. TECHNICAL SESSIONS
Welcome and Opening Remarks - President Barton Bennett
Introduction of Officers, Directors and Nominees
- 1:45 p.m. Current Tax Legislation - Reggie Pulliam
- 2:00 p.m. Genetics and LSU Research Projects - Dr. John Toliver
- 2:30 p.m. Insects and Control Recommendations - Dr. Abe Oliver
- 3:00 p.m. BREAK and Visits to Exhibit Areas - New Orleans Street Room and Outside
- 3:30 p.m. Personal and Product Liability - Jeff Butler
- 4:00 p.m. Advertising a Choose 'n Cut Operation - Ann Little
- 4:30 p.m. Operating a Choose 'n Cut Operation - Harry and Shirley May
- 5:00 p.m. Questions and Discussions
- 5:30 p.m. ADJOURN
- 6:00 p.m. Social (cash bar) under the Dome
- 7:30 p.m. Banquet - with entertainment by Floyd Kent, announcement of Christmas tree winners,
and drawing for door prizes

SUNDAY, SEPTEMBER 21

- 8:00 a.m. Non-denominational Religious Service
Rev. Max Shumake, Memorial Presbyterian Church
Church Members and Special Music
- 9:00 a.m. Association Business Meeting
Association Affairs
Financial Reports
Election of Officers and Directors
Vote on Changes in Bylaws and Dues
- 10:00 a.m. General Session and Open Discussions
Judging Quality Trees – Contest Tree Characteristics
Containerized vs. Bare-rooted Seedlings
New Cultural Practices
New Equipment – Commercial and Homemade
- 11:00 a.m. Recertification for Pesticide Applicator License for Louisiana and Mississippi –
Dr. Alden Main and State Dept. of Ag. Representative

ANNUAL MEETING SPEAKERS 1986

J. D. & Pat Antley
CHERRY HILL TREE FARM
Route 1, Box 265-B
West Monroe, LA 71291
318-396-2495

Ms Ann Little
VINTON TREE FARM
Route 2, Box 75
Vinton, LA 70668
318-589-7469

Dr. Robert C. Parker
EXECUTIVE SECRETARY
Route 2, Box 706
Starkville, MS 39759
601-323-3896

Mr. Barton Bennett
LA-MS ASSOCIATION PRESIDENT
8313 O'Hare Court
Baton Rouge, LA 70806
504-927-3500

Mr. Emmett L. Long
LSU COUNTY AGENT
Courthouse
Rushton, LA 71270
313-255-2580

Mr. Reggie Pulliam
NATIONAL DIRECTOR
8360 W. El Cajon Drive
Baton Rouge, LA 70815
504-925-2837

Mr. Mark Elliot
INTERNATIONAL FOREST SEED CO.
P. O. Box 290
Odenville, AL 35120
800-633-4506

Dr. Alden Main
FORESTRY EXTENSION
Knapp Hall, LSU
Baton Rouge, LA 70803
504-388-4087

Dr. John Toliver
LOUISIANA AG. CENTER
School of Forestry & Wildlife
Baton Rouge, LA 70803
504-388-4223

Mr. Jeff Butler
FARM BUREAU INSURANCE
2157 Beaumont Drive
Baton Rouge, LA 70804
504-926-5988

Harry & Shirley May
LAZY ACRES
Route 1, Box 100-B
Chunky, MS 39532
601-655-8264

Mr. Ardille Touchet
USDA SOIL CONSERVATION
373 Government Street
Alexandria, LA 71302
318-473-7787

Mr. Clarke Gernon
SHADY POND TREE FARM
419 36th Street
New Orleans, LA 70124
504-863-5569

Mr. Leonard Mixon
USDA
P. O. Box 44456
Baton Rouge, LA 70804
504-927-3774

Mr. Don Kimball
LA DEPT. OF AGRICULTURE
P. O. Box 44456
Baton Rouge, LA 70804
504-925-3774

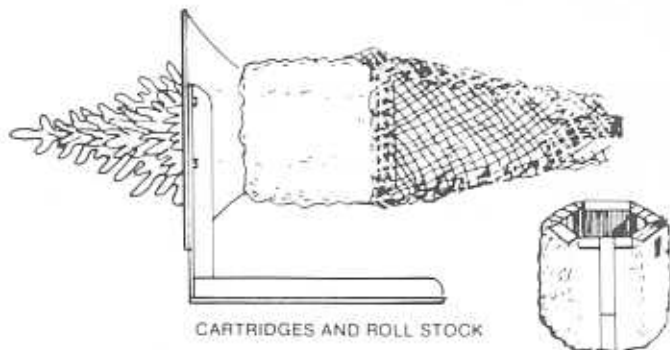
Dr. Abe Oliver
LSU
476 Life Science Building
Baton Rouge, LA 70803
504-388-1825

KIRK GROWER PRODUCTS

"Made for Tree People by the Tree People"

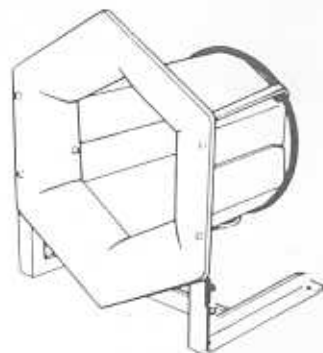
KIRK Tree Tie Plastic Netting

Protects Christmas trees against costly damage from field to retail lot. A time-tested product of proven quality, doesn't zipper or come apart. Remains pliant in any temperature or weather. Faster in the field in any kind of weather.



Hand Balers from KIRK

We have done wondrous things to this already proven baler. We have reduced the bell size — this makes it more efficient and easier to pull trees through. We have reduced the weight and, at the same time, improved its strength. While these two improvements work toward a stronger, more efficient baler, they also allow less shipping weight, thus cutting your freight cost and delivery time. One of the most important new features is the finish inside and out. A brand new, hard-as-glass finish that cuts the friction, so that all trees pull through easier. Better looks, lighter weight, better efficiency, stronger, and perhaps most importantly, a better baler at a lower price. Now in 18", 20", and 23". Parts also available.



**The KIRK no-hassle assurance of quality with the real thing.
KIRK Balers and KIRK Tree-Tie Plastic Netting**

(See our separate price list for detailed descriptions & prices.)

Christmas Tree Colorants

Super Pinegreen

Super Pinegreen is a richer Pinegreen colorant and is what the name implies a Super Pinegreen. Super Pinegreen is an easy-to-spray water soluble, concentrated green colorant that when mixed with water and sprayed on Christmas Trees will produce an attractive natural green to trees that are subject to discoloration.

After the spray dries, the tree is coated with a colorfast film that will not wash off, wear off or fade in sunlight, and is harmless to trees. It is safe to use, and after it is applied presents no hazard to children or pets.

Dilution of one gallon of Super Pinegreen in 30 gallons of water, or dilution of one gallon of Super Pinegreen Concentrate in 60 gallons of water has proven satisfactory; however, this may be altered to gain the intensity of green coloration desired by the user. Early application is recommended while the trees are still green in the field, and before any danger of frost or yellowing. **Available in standard dilution or concentrated formula.**

SOLD IN 5-GALLON PAILS WITH CONVENIENT POUR SPOUT OR 2½-GALLON CONTAINER IN TWIN PACK CARTON, PRICED BY THE GALLON.



Needlehold

Needlehold is a liquid-hydrostatic sticker that when diluted with water and sprayed on spruce trees forms a colorless-durable film that helps prevent water loss through transpiration. Needlehold is not toxic to trees and will not deter future growth if the trees are sprayed in the field and left uncut.

Dilute one gallon of Needlehold with two gallons of water and spray the trees thoroughly. This application should be made in the field before cutting. Needlehold for needle retention should be sprayed in temperatures over 40°F. Do not spray if trees are wet or if frost remains on the trees.

See label for more detailed directions about dilutions, spraying, precautions, spraying equipment, clean-up, and directions for transplants, shade trees, shrubs, etc.

SOLD IN 5-GALLON PAILS WITH CONVENIENT POUR SPOUT OR 2½-GALLON CONTAINER IN TWIN PACK CARTON, PRICED BY THE GALLON.

The consistent natural color of KIRK Christmas Tree Colorants make a more saleable and profitable tree and a happy, satisfied customer.

CONTACT



Home Office:
P.O. Box 340
Puyallup, WA 98371
(206) 848-8701

Your Local Distributor:
Bob Eddy
6813 Oahu Court
Bay St. Louis, MS 39520
Home # (601) 255-1857
Farm # (601) 736-8669

**If
you
want to
earn extra
income flocking
Christmas Trees
call 312 666-7000
and you'll receive free
our 1986 Floc-Flo Catalog.
Thousands of nurserymen
and tree growers do it every
year!**

FLOC-FLO

Corporation

Dept. 6

211 N. Carpenter St., Chicago, IL 60607

312/666-7000

You Cannot Afford To Be Without the **Yule Trimmer**

Efficient — Easy to operate
Trims 5-8 trees per minute
2000-3000 trees per day is normal
Price of \$3750. With these trim rates
gives lowest cost per tree,
Self propelled-adjustable speed
Not affected by uneven or hilly ground
One wheel balanced design utilizes its
walk behind feature and maneuverability
to give the finest precision shearing. Up
hill and down it maintains the same cut-
ting angle and steady non-stop rate
You walk at slow 2 mph pace applying
very little force to guide trimmer
4-cycle gasoline engine
Dependable belt driven rotary cutters
Trims up to 8 ft. trees
Belts and cutters shielded from operator
Safety shut-off grip on right handle-bar
Low maintenance design shears more
trees week after week
The thin high speed Swedish steel blades
give clean cuts to promote maximum
budding



The Yule Trimmer is bought for its productivity and labor saving but owners find that the improved quality of their trees is of even greater importance.

YULE FOREST

1220 Millers Mill Road
Stockbridge, GA 30281
404-957-3165

CHARTER MEMBERS
of the
Louisiana-Mississippi Christmas Tree Growers' Association
December 16, 1976

Glen Allen
Amite, LA

John B. Henderson
Greenwell Springs, LA

Bill Richardson
Metairie, LA

Iro Baker
Farmerville, LA

Dr. Tony Hu
School of Forestry
LSU
Baton Rouge, LA

Wally Swedenburg
Columbus, MS

Ed Blake
Jackson, MS

Austin L. Hunt
Leesville, LA

Howard Thomley
Hattiesburg, MS

James W. Cochran
Hattiesburg, MS

Fritz Lindley
Gulfport, MS

Danny O. Williams
Goodman, MS

Robert N. Eddy, Jr.
Bay St. Louis, MS

Dr. Alden C. Main
Extension Forestry
LSU
Baton Rouge, LA

L. D. Young, III
Quitman, MS

Robert N. Eddy, III
Hattiesburg, MS

Dr. Bill Elam
Forestry Dept.
MSU
Starkville, MS

Dr. Robert C. Parker
Executive Secretary
Starkville, MS

LA - MS ASSOCIATION PRESIDENTS

Fritz Lindley	1976-77	Wallace P. Swedenburg	1982-83
Edward L. Blake	1978-79	James J. King	1984-85
Robert N. Eddy, Jr.	1980-81	Barton L. Bennett	1986-

**Introducing
The Revolutionary Colorant
Of The Christmas Tree Industry
Nichols Christmas Tree Colorant
Forest Green and
Superior Forest Green**



Nichols Christmas Tree Colorant surpasses any other colorant. **Nichols** stands for quality Christmas Trees and we stand for the same quality in our colorant. **Nichols** is the **first colorant** designed and tested for the **Virginia Pine**. It has undergone **extensive testing** and **evaluation**. Does not effect tree growth. Trees were tested in January and after April shearing. There was no difference in growth at any time.

Good quality means successful Christmas Trees and we use the highest quality materials in our colorant.

A gallon of our paint used on 5½ to 7 foot trees will paint 120 to 130 trees. A heavier coat or a darker color will do 100 trees.

Nichols manufactures in September for freshness. We produce with better **uniformity**, smoother application, highest **quality pigment**, and highest quality **acrylic resin** available.

For the most natural Christmas tree look choose either "**Forest Green**" or "**Superior Forest Green.**"

Manufactured for:

Nichols Christmas Tree Colorant
Rt. 2 Box 153-A
West Lake Road
Mobile, AL. 36609
Phone (205) 865-4118

**Give Your
Christmas Trees
The Best**

**BENEKE
Rotary Knife
TREE TRIMMER**

Like A Magic Wand

**For Quick, Efficient,
Balanced Shearing**

The Beneke has served and contributed to the progress of the Christmas Tree Industry for 20 years. It has maintained a simple and economical approach to fast, efficient, and balanced shearing. It is now available in both gasoline and battery powered units.

Several Christmas tree growers in Mississippi and Louisiana are operating Beneke's provided by us. They are finding the Beneke highly maneuverable and easy to manage in shearing trees from smaller sizes to larger trees.

Leaflets, photographs and additional information or assistance in serving your needs will be gladly provided.

**Wilbur H. McCartha
Distributor**

**Beneke Rotary Knife
Tree Trimmer**

611 'C' Avenue
West Columbia, S.C. 29169
Phone 803-791-1287

SAMPLE BALLOT
1987 Officers, 1987-89 Directors

OFFICERS

President:

_____ Barton Bennett — Baton Rouge, LA
President of Bennett and Petters, Inc.; on Board since 1982; grows trees personally and manages tree farm for his company; member since 1978.

Vice-President:

_____ Harry May — Chunky, MS
Recruiting Office Manager, MS Air National Guard; member since 1979; on Board since 1982; owns Lazy Acres Christmas Tree Farm with Shirley; Annual Meeting Chairman 1985; First Place Tree Winner 1985.

DIRECTORS

Louisiana (Select 2)

_____ J. D. Antley — West Monroe
Member since 1978; appointed to Board in 1985; owns Cherry Hill Tree Farm with Pat.

_____ Sonie Milton — Alexandria
Member since 1977; owns Milton's Tree Farm.

_____ James Tolar — Kentwood
Member since 1979; owns Tolar's Tree Farm.

_____ Wanda Watkins — Baton Rouge
Member since 1983; owns Bo-Jingle Tree Farm.

Mississippi (Select 2)

_____ Jack Fowler — Vicksburg
Member since 1980; owns Christmas Tree Farm in Vicksburg.

_____ Walt Hylander — Lorman
Member since 1980; owns Rosswood Plantation.

_____ Robert Shearer — Sumrall
Member since 1977; owns Shearer's Christmas Trees.

_____ Wally Swedenburg — Columbus
Member since 1977; on Board since 1978; owns Swedenburg Christmas Tree Farm with Carolyn; Second Place Tree Winner 1985.

LA - MS CHRISTMAS TREE ASSOCIATION MEMBERSHIP, BUDGETS, AND SEEDLINGS

YEAR	MEMBERS	BUDGET	Va. Pine	Redcedar	Container
1977	57	\$ 570	137,000	9,750	
1978	114	9,261	150,000	24,000	
1979	185	10,778	264,500	52,000	
1980	333	15,808	316,000	31,000	
1981	481	39,955	488,000	40,000	
1982	425	40,650	550,000	40,000	
1983	575	48,700	600,000	30,000	
1984	580	52,400	580,000	40,000	
1985	560	57,250	515,000	45,000	
1986	580	60,000	500,000	40,000	50,000

BROCKETT-TYREE FARMS

Saje-Shear Trimmer

Knives, Leg Guards, Balers, Baler Netting, Greenzit

Effective Gopher Control Equipment

4-Brace Tree Stands

Pheromone Traps and Lures for Tip Moth Control

(We field test all products at our tree farm in East Texas, before distribution.)

Look to Brockett-Tyree for Latest Concepts—We're On The Cutting Edge

Growing Virginia Pine in Texas Since 1972

Over 100,000 Christmas Trees Under Drip Irrigation

Top Quality Virginia Pine Christmas Trees For Sale

Call us —
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9410 Gatetrail Drive
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1986 Catalog Available Upon Request

OFFICERS AND DIRECTORS 1986

OFFICERS

President: Barton Bennett
8313 O'Hare Court
Baton Rouge, LA 70806
504-927-3500

Executive Secretary: Robert C. Parker
Route 2, Box 706
Starkville, MS 39759
601-323-3896

Vice President: Harry May
Route 1, Box 100-B
Chunky, MS 39323
601-655-8264

National Director: Reggie Pulliam
8360 W. El Cajon Drive
Baton Rouge, LA 70815
504-928-7081

BOARD OF DIRECTORS

Louisiana

1984- Charles Elkins
1986 Route 1, Box 425
Rayville, LA 71269

J. D. Antley
Route 1, Box 265-B
West Monroe, LA 71291

1985- Norman E. Katz
1987 Route 3, Box 170
Franklinton, LA 70438

Bill Pippin
2105 Maywood Drive
Monroe, LA 71201

1986- Clarke J. Gernon
1988 419 36th Street
New Orleans, LA 70124

Kevin M. Steele
Route 2, Box 325
Angie, LA 70426

665-6535

Mississippi

1984- Fred Kohl
1986 647 E. Scenic Drive
Pass Christian, MS 39571

Wally Swedenburg
Route 4, Box 6
Columbus, MS 39701

1985- Tom M. Gould
1987 Box 828-A Lake Serene
Hattiesburg, MS 39401

Larry Seal
P. O. Box 135
Picayune, MS 39466

1986- Richard U. Miller
1988 7630 Portland Drive
Biloxi, MS 39532

George W. Stone
P. O. Box 176
Chatham, MS 38731

DIRECTORS BY PRESIDENTIAL APPOINTMENT

Dr. Alden Main
Extension Service/Knapp Hall
Louisiana State University
Baton Rouge, LA 70803
504-388-4087

Bob Daniels
Extension Forestry Department
Mississippi State University
Mississippi State, MS 39762
601-325-3150

Dr. Tony Hu
School of Forestry
Louisiana State University
Baton Rouge, LA 70803

Dr. Bill Elam
Department of Forestry
Mississippi State University
Mississippi State, MS 39762



Sunrise Tree Plantation

Rt. 2, Box 300E1
Bassfield, Mississippi 39421
(601) 943-6643



SHOW SPECIAL — SHOW SPECIAL — SHOW SPECIAL



10% Off Regular Price of SAJE Model HE-2

Regular Price: \$1,295 plus freight, NOW: \$1,165.50 plus freight

NEW MODEL SAJE-SHEAR

- Cut shearing costs by as much as 80%
- Shear up to 3,000 trees per day
- Provides symmetrical and conical shape every time
- Engine mounted on backpack frame for lateral balance — eliminates arm fatigue and minimizes body fatigue
- Easily handled by any operator with no experience required
- Operates efficiently in close quarters
- Visual interference has been decreased allowing for improved visibility of tree
- Less limb interference allows for cleaner cutting
- Comes in three blade lengths

MODIFICATION KIT FOR 1985 SAJE-SHEAR AVAILABLE

OTHER SAJE PRODUCTS TO ASK ABOUT

- Hydraulic Baler — Flyer will be sent next month with details
- SAJE Goat — Flyer will be sent next month with details
- SAJE Unicorn — Holds two shearing machines taking all weight from operator
- SAJE Retail Lot Display Stand — Holds 10 to 12 trees in water
- SAJE Christmas Tree Stand — Lifetime guarantee, holds base up to 8"
- SAJE Planting Shovel — Designed just for Christmas trees
- SAJE Shear Hanger — Hang your shearing machine on your truck

OTHER PRODUCTS TO ASK ABOUT

- Full line of hand tools including hand pruners, shears, etc.
- Self propelled sprayers and small trailer type sprayers
- Tracking trailers in several sizes to meet your needs

*We Handle A Complete Line Of
Lot Supplies-Display Equipment-Flocking Equipment-
Grower Supplies And Christmas Trees*



WE SELL:

BOWS	SAWS
FLOCK	FILES
BANNERS	SPRAYERS
SNAPPIES	GREENZIT
PRICE TAGS	LEG GUARDS
SHADE CLOTH	MAX TAPENERS
TALLY METERS	FLAGGING TAPE
PROLONG ★ BAGS	PRUNING SHEARS
FLAME RETARDANTS	SHEARING KNIVES
SPRAY SNOW ★ STANDS	PROTECTIVE GLOVES
FLOCKING EQUIPMENT	BALERS ★ WEED WIPER
STAND-STRAIT SYSTEMS	SEEDLING BAGS ★ NETTING
SPRUCE	DOUGLAS
FRASER	SCOTCH
GRAND	NOBLE
AND MUCH MORE!	

- Ask For Our Free Catalog -



(404) 361-8814

P.O. Box 6
Forest Park, GA 30051

Check List for Annual Meeting

- Pick-up Seedling Confirmation
Registration Desk
- Check name and address on
Mailing List
Registration Desk
- Visit Exhibits
New Orleans Street Room
and Outside
- Need Tags, Jackets, Caps, etc.
Registration Desk
- Check Bulletin Board for
Equipment Sales, Seedling
Sharing and Notices
Registration Desk

Annual Meeting Notes:

S · H · E · M · I · N

YOUR ONE-STOP MARKET FOR CHRISTMAS PRODUCTS



CHRISTMAS TREES—All varieties are available in full or partial loads.

Virginia Pine,
Scotch Pine, Balsam Fir, Fraser Fir,
White Spruce, Douglas Fir, Noble Fir,
Blue Spruce, White Pine, Grand Fir

B&B—Wreaths—Poinsettias

Direct Ship—Local Delivery—Yard Sales.

GROWER SUPPLIES—We have the complete line of Colorants, Netting, Chemicals, Balers, Sprayers, Shearing Supplies.

RETAIL LOT SUPPLIES—
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